

**Funding & Sustainability (renamed Philanthropy): Agree on a common set of data points and a simple, compelling story about why the community should support children and families to share with all.**

Vision: Enduring community commitment to the value, benefit and impact of strong early childhood “education, programs and services” [instead of “systems”].		
<b>KEEP</b> Maintain community priority on early childhood and families	<b>CHANGE</b> <ul style="list-style-type: none"> <li>• Systematic identification of partner fundraising efforts</li> <li>• Systematic identification of funding gaps at community, county and region levels</li> </ul>	
<b>CREATE</b> <ul style="list-style-type: none"> <li>• Philanthropic Team</li> <li>• Emergent opportunities for funding</li> <li>• New brand – message for Early Childhood &amp; common data</li> </ul>	<b>CHUCK</b>	
<b>Collaborators:</b> TBAISD, Community Foundation, Rotary Charities, Chamber, local/regional funders, AvenueISR/Great Start for Success Network consulting team		
<b>ACTION STEPS</b>	<b>TIMELINE</b>	<b>WHO’S RESPONSIBLE</b>
Develop philanthropy team	90 day plan	Mary, Bob G. co-lead Philanthropy team Heather Jewell Ann/Woody/Emily Diane Walker
Determine data		
Determine message		
Develop message		
Report out at September GSC meeting	September 24	TBD
Identify partner fund-raising efforts		Yvonne
<b>SUCCESS</b>	<b>SHORT TERM</b> Common message with data & compelling story ready to share Local/regional fundraising mapped	<b>LONG TERM</b> Develop philanthropy plan to support early childhood

**Team members:** Mike Hill, Yvonne Donohoe, Alison Metiva, Brandon Darin, Mary Manner